

# Client Success Story



## Nutro Office Transaction Overview



### CHALLENGE

- When The Nutro Company required a new headquarters location, they asked Mylinda Vick with Cherry & Associates to review their objectives and negotiate a lease in a pet-friendly office within a multi-tenant building.

### The Solution

- Mylinda successfully negotiated a lease that provided a savings of more than 20 percent through reduced and free rent provisions and an increased office improvement allowance.

### The Result

- Then, 12 months after the company moved into the McEwen Building, Cherry & Associates successfully negotiated an office expansion in the building based on the favorable clauses in the original lease.