



# Client Success Story

## Viacom Corporation Office Transaction Overview

### CHALLENGE

- When Viacom Corporation required additional expansion space in the middle of their existing lease term, they hired Mylinda Vick to negotiate on their behalf.

### The Solution

- Mylinda was successful in expanding their office by 28,000 SF, increased protection in their lease agreement, and negotiated a cost savings of over \$1.2M.

### The Result

- Cherry & Associates continues to work with Viacom and handles their ongoing real estate needs.